

United Trade Market LLC

Address: 414 Light St, Baltimore, MD 21202, USA

Founded: March 1, 2017

CEO and Owner: Edward Goldman

Annual Revenue: Over \$20 billion

Employees: more than 2000

Partners: Major American banks and financial companies

Key Achievements

1. 2017: Foundation and initial setup with 150 employees. United Trade Market LLC quickly established itself by forming strategic alliances with regional banks, setting the stage for rapid growth.
2. 2018: Revenue nearly doubled, driven by the expansion of services and the introduction of innovative trading platforms. The workforce grew to 400 employees.
3. 2019: Secured partnerships with top-tier American banks, significantly increasing the client base and revenue. The company now employed 700 people.
4. 2020: Despite global economic challenges, United Trade Market LLC achieved a revenue of \$10.5 billion, largely due to the launch of advanced analytics tools and strengthened cybersecurity measures. The team expanded to 1,000 employees.
5. 2021: With a focus on increasing trading volume and international partnerships, the company's revenue soared to \$13.9 billion, supported by 1,300 employees.
6. 2022: Continued innovation with the introduction of AI-driven investment strategies and expanded global market penetration pushed revenue to \$17.6 billion, with a workforce of 1,600.
7. 2023: The company reached a milestone with a revenue of \$21 billion and a profit of \$4.1 billion, supported by 1,986 employees. Strategic alliances with leading financial technology firms solidified United Trade Market LLC's position as a leader in the industry.

Company Overview:

United Trade Market LLC was founded in 2017 with a vision to revolutionize the financial trading landscape. Under the leadership of CEO and owner Edward Goldman, the company has rapidly expanded, becoming a key player in the global financial market. United Trade Market LLC is renowned for its innovative trading solutions, exceptional customer service, and robust partnerships with some of the largest banks and financial institutions in the United States.

United Trade Market LLC is poised for continued success, with a strong foundation built on innovative technology, strategic partnerships, and a dedicated team. The company remains committed to delivering exceptional financial services and expanding its global footprint, ensuring sustained growth and profitability for years to come.

Growth Trajectory:

The following table illustrates the remarkable growth of United Trade Market LLC from its inception in 2017 to the present day, highlighting key financial metrics and operational milestones.

Year	Annual Revenue (in billions)	Profit (in billions)	Number of Employees	Key Achievements
2017	\$0.5	\$0.05	50	Company founded; Initial trading platform launched
2018	\$2.0	\$0.2	150	Secured partnerships with first major banks
2019	\$5.0	\$0.5	400	Expansion into international markets; Launched advanced trading algorithms
2020	\$8.0	\$1.2	800	Introduced AI-driven trading insights; Achieved significant market share growth
2021	\$12.5	\$2.0	1,2	Recognized as a top financial services provider; Expanded team and operations
2022	\$16.8	\$3.0	1,5	Enhanced platform security; Formed strategic alliances with additional financial institutions
2023	\$20.2	\$4.0	1,986	Reached \$20 billion in annual revenue; Further solidified market position with new product offerings

Key Highlights:

- Innovative Trading Solutions: United Trade Market LLC prides itself on offering cutting-edge trading solutions that leverage the latest in financial technology and artificial intelligence.
- Strategic Partnerships: The company's robust network of partnerships with leading American banks and financial firms has been instrumental in its growth and success.
- Global Expansion: Since its founding, United Trade Market LLC has successfully expanded its operations internationally, serving clients worldwide with unparalleled trading services.
- Commitment to Excellence: The company's dedication to providing exceptional customer service and continuously improving its platform has earned it a reputation as a leader in the financial industry.

Conclusion:

United Trade Market LLC's journey from a startup to a multi-billion-dollar enterprise is a testament to its strategic vision, innovative approach, and unwavering commitment to excellence. As the company continues to grow and evolve, it remains focused on delivering value to its clients and maintaining its position at the forefront of the financial trading industry.



CUSTOMS BROKER LICENSE

U.S. DEPARTMENT OF HOMELAND SECURITY
Customs and Border Protection
Washington, D.C.

License Number: 4A849

This is to certify that UnitedTradeMarket LLC, licensed as a Customs Broker under the provisions of Section 641 of the Tariff Act of 1930, as amended, and the Regulations pursuant thereto.

Issued at Washington, D.C. on March 1, 2017

Delivered through the Port of Baltimore

A handwritten signature in blue ink, reading "Jayson P. Allen".

Assistant Commissioner, Office of Field Operations

United Trade Market LLC
Annual Financial Report (2017-2023)

Table of Contents

1. Executive Summary
2. Introduction
3. Key Achievements
4. Financial Highlights
5. Income Statement
6. Balance Sheet
7. Cash Flow Statement
8. Notes to Financial Statements
9. Management Discussion and Analysis (MD&A)
10. Strategic Partnerships
11. Future Plans and Forecasts
12. Conclusion

1. Executive Summary

United Trade Market LLC, founded on March 1, 2017, has rapidly grown into a leading financial services provider. This report covers the company's financial performance from 2017 to 2023, highlighting key financial metrics, strategic initiatives, and future outlook.

2. Introduction

United Trade Market LLC, headquartered at 414 Light St, Baltimore, MD, operates as a major player in the financial trading industry. Under the leadership of CEO Edward Goldman, the company has achieved remarkable growth, forming strategic partnerships with major American banks and financial companies.

3. Key Achievements

- Secured partnerships with leading financial institutions.
- Expanded into international markets.
- Introduced AI-driven trading insights and advanced trading algorithms.
- Recognized as a top financial services provider.
- Established significant contracts with major banks such as Chase, Goldman Sachs, Citi, Wells Fargo, and Bank of America.
- Partnered with leading US exchanges like Coinbase, Robinhood, Binance US, Kraken, and Crypto.com.

4. Financial Highlights (2017-2023)

Year	Annual Revenue (in billions)	Profit (in billions)	Taxes Paid (in billions)	Number of Employees
2017	\$0.5	\$0.05	\$0.01	50
2018	\$2.0	\$0.2	\$0.04	150
2019	\$5.0	\$0.5	\$0.1	400
2020	\$8.0	\$1.2	\$0.24	800
2021	\$12.5	\$2.0	\$0.4	1,2
2022	\$16.8	\$3.0	\$0.6	1,5
2023	\$20.2	\$4.0	\$0.8	1,986

5. Income Statement

Income Statement Summary (in billions)

Year	Revenue	Cost of Goods Sold	Gross Profit	Operating Expenses	Operating Income	Net Income
2017	\$0.5	\$0.3	\$0.2	\$0.1	\$0.1	\$0.05
2018	\$2.0	\$1.2	\$0.8	\$0.4	\$0.4	\$0.2
2019	\$5.0	\$3.0	\$2.0	\$1.0	\$1.0	\$0.5
2020	\$8.0	\$4.8	\$3.2	\$1.5	\$1.7	\$1.2
2021	\$12.5	\$7.5	\$5.0	\$2.0	\$3.0	\$2.0
2022	\$16.8	\$10.0	\$6.8	\$2.5	\$4.3	\$3.0

2023	\$20.2	\$12.1	\$8.1	\$2.8	\$5.3	\$4.0
------	--------	--------	-------	-------	-------	-------

Detailed Income Statement (2023)

Category	Amount (in billions)
Revenue	\$20.2
Cost of Goods Sold (COGS)	\$12.1
Gross Profit	\$8.1
Operating Expenses	\$2.8
- Research and Development	\$0.8
- Sales and Marketing	\$1.0
- General and Administrative	\$1.0
Operating Income	\$5.3
Other Income/Expenses	\$0.2
Earnings Before Interest and Tax	\$5.5
Interest Expense	\$0.3
Earnings Before Tax	\$5.2
Income Tax Expense	\$1.2
Net Income	\$4.0

6. Balance Sheet

Balance Sheet Summary (in billions)

Year	Assets	Liabilities	Equity
2017	\$1.0	\$0.5	\$0.5
2018	\$2.5	\$1.0	\$1.5
2019	\$6.0	\$2.5	\$3.5
2020	\$9.5	\$4.0	\$5.5
2021	\$13.5	\$6.0	\$7.5
2022	\$17.8	\$7.5	\$10.3
2023	\$22.0	\$9.0	\$13.0

Detailed Balance Sheet (2023)

Assets	Amount (in billions)
Current Assets	\$12.0
- Cash and Cash Equivalents	\$5.8

- Accounts Receivable	\$2.5
- Inventory	\$1.7
- Prepaid Expenses	\$0.5
Non-Current Assets	\$10.0
- Property, Plant, and Equipment	\$3.0
- Intangible Assets	\$4.0
- Investments	\$2.0
- Deferred Tax Assets	\$1.0
Total Assets	\$22.0

Liabilities and Equity	Amount (in billions)
Current Liabilities	\$5.0
- Accounts Payable	\$2.0
- Short-Term Debt	\$1.5
- Accrued Liabilities	\$1.0
- Other Current Liabilities	\$0.5
Non-Current Liabilities	\$4.0
- Long-Term Debt	\$2.5
- Deferred Tax Liabilities	\$1.0
- Other Non-Current Liabilities	\$0.5
Total Liabilities	\$9.0
Equity	\$13.0
- Common Stock	\$5.0
- Retained Earnings	\$8.0
Total Liabilities and Equity	\$22.0

7. Cash Flow Statement

Cash Flow Statement Summary (in billions)

Year	Operating Activities	Investing Activities	Financing Activities	Net Increase in Cash
2017	\$0.1	-\$0.3	\$0.5	\$0.3
2018	\$0.4	-\$0.5	\$0.8	\$0.7
2019	\$1.0	-\$1.0	\$1.2	\$1.2
2020	\$1.7	-\$1.2	\$1.5	\$2.0
2021	\$3.0	-\$1.5	\$2.0	\$3.5
2022	\$4.3	-\$2.0	\$2.5	\$4.8

2023	\$5.3	-\$2.5	\$3.0	\$5.8
------	-------	--------	-------	-------

Detailed Cash Flow Statement (2023)

Category	Amount (in billions USD)
Operating Activities	
Net Income	1.32
Depreciation & Amortization	0.05
Changes in Working Capital	
- Increase in Receivables	(0.10)
- Increase in Payables	0.075
- Increase in Inventory	(0.05)
Other Adjustments	0.03
Net Cash Provided by Operating Activities	1.325

Investing Activities	
Purchase of Property, Plant & Equipment	(0.30)
Sale of Investments	0.15
Acquisition of Subsidiaries	(0.20)
Net Cash Used in Investing Activities	(0.35)

Financing Activities	
Issuance of Common Stock	0.40
Payment of Dividends	(0.15)
Repayment of Long-Term Debt	(0.20)
Net Cash Provided by Financing Activities	0.05
Net Increase in Cash and Cash Equivalents	1.025
Cash and Cash Equivalents at Beginning of Year	1.10
Cash and Cash Equivalents at End of Year	2.125

Detailed Profit & Loss Statement (2023)

Category	Amount (in billions USD)
Revenue	25.00
Cost of Goods Sold	(17.00)
Gross Profit	8.00
Operating Expenses	
Research & Development	(1.00)
Sales & Marketing	(2.00)
General & Administrative	(1.20)
Other Operating Expenses	(0.50)
Total Operating Expenses	(4.70)
Operating Income	3.30
Non-Operating Income	
Interest Income	0.10
Other Income	0.05
Total Non-Operating Income	0.15
Non-Operating Expenses	
Interest Expense	(0.13)
Other Expenses	(0.05)
Total Non-Operating Expenses	(0.18)
Income Before Tax	3.27
Income Tax Expense	(1.95)
Net Income	1.32

Financial Ratios (2023)

Ratio	Value
Profitability Ratios	
Gross Margin	32.00%
Operating Margin	13.20%
Net Margin	5.28%

Liquidity Ratios	
Current Ratio	2.5
Quick Ratio	1.8
Leverage Ratios	
Debt to Equity Ratio	1.2
Interest Coverage Ratio	25.15
Efficiency Ratios	
Asset Turnover Ratio	1.1
Inventory Turnover Ratio	3.5

Balance Sheet (2023)

Category	Amount (in billions USD)
Assets	
Current Assets	
- Cash and Cash Equivalents	2.125
- Accounts Receivable	1.50
- Inventory	0.75
- Prepaid Expenses	0.20
Total Current Assets	4.575
Non-Current Assets	
- Property, Plant, and Equipment	2.50
- Goodwill and Intangibles	1.20
- Investments	0.80
Total Non-Current Assets	4.50
Total Assets	9.075

Category	Amount (in billions USD)
Liabilities and Equity	
Current Liabilities	
- Accounts Payable	0.85
- Short-Term Debt	0.50
- Accrued Expenses	0.40
- Deferred Revenue	0.25

Total Current Liabilities	2.00
Non-Current Liabilities	
- Long-Term Debt	3.00
- Deferred Tax Liabilities	0.50
- Other Non-Current Liabilities	0.50
Total Non-Current Liabilities	4.00
Total Liabilities	6.00
Equity	
- Common Stock	1.00
- Retained Earnings	2.075
Total Equity	3.075
Total Liabilities and Equity	9.075